

Package of 20 single family homes, located mainly in Florissant, MO.

Average rents of \$1181/mo (below market).

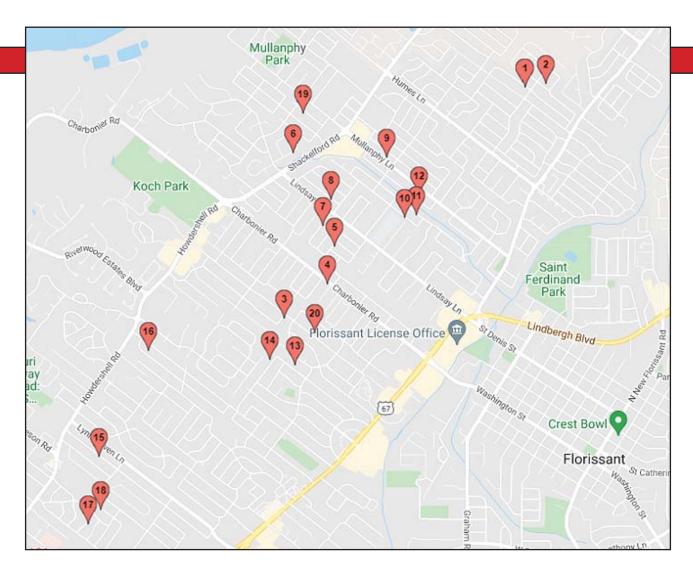
Offered at \$2,400,000 which is an average of \$120,000 per door.

Do not disturb tenants.

They are not aware of the sale.



Malinda Terreri, Realtor (314) 488-0494 Cell (800) 991-6092 Office Malinda@TerreriTeam.com



	Address	Zip Code	Subdivision	Municipality
1.	940 5th Plz	63031	North Pointe 2	Florissant
2.	835 Lexington Park	63031	Central Park West	Florissant
3.	42 Radford Dr	63031	Bobbinray 3	Florissant
4.	2 Norine Ct	63031	Norine Court	Florissant
5.	120 Alberto Ln	63031	Florisota	Florissant
6.	1028 Torero Ln	63031	Flamingo Park 17	Florissant
7.	90 Eldorado Dr	63031	Florisota 2	Florissant
8.	1240 Del Rey Dr	63031	Francisca	Florissant
9.	1445 Mullanphy Rd	63031	Mullanphy Gardens	Florissant
10.	1120 Estes Dr	63031	Brinwood Sub	Florissant
11.	1080 Boulder Dr	63031	Brinwood Sub	Florissant
12.	1129 Aspen Dr	63031	Brinwood	Florissant
13.	1105 Bellarmine Ln	63031	De Smet 4	Florissant
14.	845 Campion Ln	63031	De Smet 4	Florissant
15.	818 Holiday Ave	63042	Lynn Haven 3	Hazelwood
16.	1965 Yaqui Dr	63031	Tahoe 5	Florissant
17.	6710 Village Sqe Dr	63042	Whitecliffe Park 2	Hazelwood
18.	710 Cherryvale Dr	63042	Whitecliffe Park 2	Hazelwood
19.	2120 David Dr	63031	Dawn Meadows	Florissant
20.	1055 Keeven Ln	63031	Florland 4	Florissant

# **Portfolio Background**

- Off-market package of 20 single family homes that are priced at \$2,400,000, which is an average of \$120,000 per door.
- Average comps per door are \$132,760,
- The price range of these neighborhoods is \$119,000 \$151,675 so in addition to monthly income there is an opportunity for appreciation at a rate not common in other St. Loius County rental markets.
- Total gross rents are \$23,615/month which is an average of \$1181/month per property. That is below market area rents which average of \$1306/month with a 75th % at \$1483/month.
- Half of the leases are Section 8 which means even though they have longer term tenants, the properties are be inspected annually.
- All of the properties are three bedrooms. None are in a flood zone or on septic.
- There is currently one vacancy.
- In the following property profiles, the owner has ranked each property on a scale from 1 to 10, with "1" meaning a property might need \$10,000+ in rehab and "10" meaning a property is rent ready for a new tenant.

Annual Rent (\$1180.79/mo avg) Annual Taxes (\$1882.85 avg per property) Annual Insurance (Estimate @ \$700/ea) Annual Maintenance (10% Est) Annual Sewer (Estimate \$54/mo) Property Management (8%) Vacancy (5%) Annualized Net Rental Income  CAP Rate	\$283,389 -\$37,657 -\$14,000 -\$28,338 -\$12,960 -\$22,671 -\$14,169 \$153,594
List Price Price per door	\$2,400,000 \$120,000
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940 5th Plz, Florissant, MO 63031

Realtor.com Value: \$145,200

Municipality: Florissant Subdivision: North Pointe 2

\$1,250 Rent:

Beds: 3

Parking:

Carport

Lease Type: New market

Baths: 1.5

**Square feet:** 

1,078

tenant 4/1/22

Basement: Full

Year built:

1963

**Tenant rented:** 0 years

Taxes:

\$2,142

**Owner Rating:** 8 **Renewal Date:** 3/31/2023

#### **Nearby Sales:**

Distance	Sold	Address	Price	Bed	Bath	Sq Ft
0.0 mi	12/22/2021	960 5th Plaza	\$158,000	3	1.5	1,078
0.1 mi	3/3/2022	1075 Central Pkwy	\$155,000	3	1.5	1,022
0.2 mi	2/17/2022	2325 N Pointe Lane	\$173,000	3	2.5	1,120



**AVERAGE** \$1,261 +55 MEDIAN \$1,295

25TH % \$1,120

75TH % \$1,402



835 Lexington Park, Florissant, MO 63031 Realton

Realtor.com Value: \$117,400

Municipality: Florissant Subdivision: Central Park West Rent: \$1,250

Beds: 3 Parking: Lease Type: Section 8

Baths: 1 Square feet: 900 Tenant rented: 5 years

Basement: Slab Year built: 1961 Renewal Date: 1/1/2023

Taxes: \$1,406 Owner Rating: 5

# **Nearby Sales:**

Distance	Sold	Address	Price	Bed	Bath	Sq Ft
0.1 mi	12/21/2021	950 Lexington Park	\$115,000	3	1.5	1,089
0.1 mi	3/3/2022	1075 Central Pkwy	\$155,000	3	1.5	1,022
0.2 mi	2/17/2022	2325 N Pointe Lane	\$173,000	3	2.5	1,120



 AVERAGE
 MEDIAN
 25<sup>TH</sup>%
 75<sup>TH</sup>%

 \$1,309 ±6%
 \$1,360
 \$1,165
 \$1,453



42 Radford Dr, Florissant, MO 63031

Municipality: Florissant Subdivision: Bobbinray 3

Realtor.com Value: \$149,000

**Rent:** \$1,350

Beds: 3

Parking:

Garage

Lease Type: Section 8

Baths: 2

**Square feet:** 

1,152

Tenant rented: 3 years

Basement: Full

Year built:

1962

**Renewal Date:** 5/1/2022

Taxes:

\$2,155

Owner Rating: 7

ψ2,133 **Owner Rating.** T

#### **Nearby Sales:**

 Distance
 Sold
 Address
 Price
 Bed
 Bath
 Sq Ft

 0.1 mi
 8/3/2021
 50 Radford Dr
 \$150,000
 3
 2
 1,128

Pending

0.1 mi 3/8/2022 30 Radford Dr \$155,000 3 2 1,146



**AVERAGE** \$1,220 ±13%

**MEDIAN** \$1,130

**25**тн% \$949

**75**<sup>TH</sup>% \$1,492



2 Norine Ct, Florissant, MO 63031

Municipality: Florissant Subdivision: Norine Court

Realtor.com Value: \$119,100

Rent: \$0

Beds: 3 Parking: Garage Lease Type: Vacant

Baths: 1 Square feet: 988 Tenant rented: 0 years

Basement: Full Year built: 1955 Renewal Date:

Taxes: \$1,812 Owner Rating:

#### **Nearby Sales:**

Distance	Sold	Address	Price	Bed	Bath	Sq Ft
0.2 mi	10/8/2021	1425 Bobbinray Ave	\$122,501	3	2	1,157
0.2 mi	12/29/2021	931 Loekes Dr	\$140,000	3	1	1,180
0.2 mi	10/6/2021	215 Florisota Dr	\$150,000	5	2.5	960



 AVERAGE
 MEDIAN
 25<sup>TH</sup>%
 75<sup>TH</sup>%

 \$1,173 ±11%
 \$1,173
 \$1,051
 \$1,295



120 Alberto Ln, Florissant, MO 63031

Municipality: Florissant Subdivision: Florisota

Realtor.com Value: \$138,500

**Rent:** \$1,150

Beds: 3 Parking: Garage Lease Type: Market

Baths: 1.5 Square feet: 960 Tenant rented: 7 years

Basement: Full Year built: 1955 Renewal Date: MTM

Taxes: \$1,984 Owner Rating: 2

#### **Nearby Sales:**

Distance	Sold	Address	Price	Bed	Bath	Sq Ft
0.2 mi	12/29/2021	931 Loekes Dr	\$140,000	3	1	1,180
0.1 mi	10/6/2021	215 Florisota Dr	\$150,000	5	2.5	960
0.2 mi	10/8/2021	65 Eldorado Dr	\$160,000	3	1	988
0.1 mi	12/17/2021	250 Monterey Dr	\$168,000	3	1.5	1,340
0.2 mi	10/29/2021	36 San Mateo Dr	\$168.500	3	2	1.014



 AVERAGE
 MEDIAN
 25™%
 75™%

 \$1,450 ±10%
 \$1,450
 \$1,307
 \$1,594



1028 Torero Ln, Florissant, MO 63031 Realtor.com Value: \$142,700

Municipality: Florissant Subdivision: Flamingo Park 17Rent: \$1,100

Beds: 3 Parking: Carport Lease Type: Market Baths: 1 Square feet: 960 Tenant rented: 6 years

Basement: Full Year built: 1970 Renewal Date: MTM

Taxes: \$2,046 Owner Rating: 2

# **Nearby Sales:**

Distance	Sold	Address	Price	Bed	Bath	Sq Ft
0.0 mi	9/10/2021	1038 Torero Lane	\$142,750	3	1	960
0.2 mi	3/16/2022	685 Shackelford Rd	\$151,000	2	2	1,116
0.2 mi	10/28/2021	2180 David	\$152,000	3	2	1,242



 AVERAGE
 MEDIAN
 25TH%
 75TH%

 \$1,510 ±11%
 \$1,510
 \$1,353
 \$1,668



90 Eldorado Dr, Florissant, MO 63031

Municipality: Florissant Subdivision: Florisota 2

Realtor.com Value: \$140,000

\$1,175 Rent:

Beds: Parking: Garage 3 Baths: 1.5

**Square feet:** 1,040

Year built: Basement: Full 1955

\$2,062 **Owner Rating:** Taxes: 8 **Lease Type:** Market

**Tenant rented:** 1 years 5/1/2023 Renewal Date:

#### **Nearby Sales:**

Distance	Sold	Address	Price	Bed	Bath	Sq Ft
0.1 mi	9/2/2021	270 Eldorado Drive	\$134,000	3	2	912
0.0 mi	10/8/2021	65 Eldorado Dr	\$160,000	3	1	988
0.1 mi	9/13/2021	10 Eldorado Dr	\$175,000	3	2	1,040



75<sup>TH</sup>% **AVERAGE MEDIAN** 25<sup>TH</sup>% \$1,605 \$924 \$1,265 ±16% \$1,475



1240 Del Rey Dr, Florissant, MO 63031

Municipality: Florissant Subdivision: Francisca

Realtor.com Value: \$142,500

**Rent:** \$1,100

Beds: 3 Parking: Garage Lease T
Baths: 1 Square feet: 1,092 Tenant

**Basement:** Full **Year built:** 1957

**Taxes:** \$2,029 **Owner Rating:** 7

**Lease Type:** Section 8

**Tenant rented:** 7 years

**Renewal Date:** 12/1/2022

Distance	Sold	Address	Price	Bed	Bath	Sq Ft
0.1 mi	8/5/2021	1350 Del Rey Dr	\$107,500	3	1	1,064
0.1 mi	8/27/2021	1300 Del Rey Dr	\$120,000	3	1.5	1,184
0.2 mi	5/18/2021	1405 Del Rey Dr	\$130,500	4	3.5	2,032
0.0 mi	8/20/2021	1270 Del Rey Dr	\$174,500	3	2	1,014
0.0 mi	3/18/2022	1245 Del Rey Dr	\$214,900	3	2.5	1,066



AVERAGE	MEDIAN	25 <sup>™</sup> %	<b>75</b> ™%
\$1,273 ±14%	\$1,350	\$963	\$1,582



1445 Mullanphy Rd, Florissant, MO 63031 Realtor.com Value: \$106,100

Municipality: Florissant Subdivision: Mullanphy Garde Rent: \$950

Beds: 3 Parking: Lease Type: Market

Baths: 1 Square feet: 1,272 Tenant rented: 5 years

Basement: Slab Year built: 1961 Renewal Date: MTM

Taxes: \$1,694 Owner Rating: 6

### **Nearby Sales:**

Distance Sold Address Price Bed Bath Sq Ft 0.2 mi 6/8/2021 1600 Mullanphy \$120,000 1,775 0.1 mi 4/13/2021 1320 Mullanphy Rd \$130,000 1,040



 AVERAGE
 MEDIAN
 25<sup>TH</sup>%
 75<sup>TH</sup>%

 \$1,317 ±6%
 \$1,312
 \$1,167
 \$1,467



1120 Estes Dr, Florissant, MO 63031

Municipality: Florissant Subdivision: Brinwood Sub 2nd

Realtor.com Value: \$124,200

**Rent:** \$1,100

Beds: Parking: Garage **Lease Type:** Market 3 **Square feet:** Baths: **Tenant rented:** 912 8 years Basement: Full Year built: **Renewal Date:** MTM 1958

Taxes: \$1,931 Owner Rating: 7

Distance	Sold	Address	Price	Bed	Bath	Sq Ft
0.1 mi	10/5/2021	1220 Estes Dr	\$149,900	3	2	912
0.1 mi	3/15/2022	38 Manor Dr	\$126,000	3	2	912
0.2 mi	3/2/2022	8 Mercury Dr	\$167,000	3	1	939
0.2 mi	2/28/2022	15 La Sierra	\$120,000	2	1	864
0.2 mi	1/26/2022	23 Hammes Dr	\$151,000	3	1.5	1,189



<b>AVERAGE</b>	MEDIAN	25 <sup>TH</sup> %	75 <sup>TH</sup> %
\$1,274 ±5%	\$1,300	\$1,145	\$1,403



1080 Boulder Dr, Florissant, MO 63031

Municipality: Florissant Subdivision: Brinwood Sub 4th

Realtor.com Value: \$121,700

**Rent:** \$1,300

Beds: 3 Parking: Garage Lease Type: Section 8
Baths: 1 Square feet: 912 Tenant rented: 1 month

Basement: Full Year built: 1959 Renewal Date: 3/1/2023

Taxes: \$1,779 Owner Rating: 8

## **Nearby Sales:**

Distance	Sold	Address	Price	Bed	Bath	Sq Ft
0.1 mi	3/15/2022	38 Manor Dr	\$126,000	3	2	912
0.2 mi	2/8/2022	780 Babler Dr	\$130,000	3	1	962
0.2 mi	1/13/2022	840 Daniel Boone Dr	\$131,000	3	1	910
0.2 mi	3/2/2022	8 Mercury Dr	\$167,000	3	1	939
0.0 mi	9/10/2021	1125 Boulder Dr	\$104,000	3	1	912



 AVERAGE
 MEDIAN
 25<sup>TH</sup>%
 75<sup>TH</sup>%

 \$1,274 ±5%
 \$1,300
 \$1,145
 \$1,403



1129 Aspen Dr, Florissant, MO 63031

Municipality: Florissant Subdivision: Brinwood

Realtor.com Value: \$123,100

**Rent:** \$1,030

Beds: 3

Parking:

Garage

Section 8

Baths: 1

**Square feet:** 

967

**Tenant rented:** 5 years

**Lease Type:** 

Basement: Full

Year built:

1956

**Renewal Date: 9/1/2022** 

Taxes: \$1,816 Owner Rating:

## **Nearby Sales:**

Distance	Sold	Address	Price	Bed	Bath	Sq Ft
0.1 mi	3/15/2022	38 Manor Dr	\$126,000	3	2	912
0.2 mi	12/20/2021	1150 Verlene	\$160.000	3	2.5	1.188

6

For Sale:

0.1 mi 3/18/2022 1605 Aspen Dr \$139,900 3 1 980



 AVERAGE
 MEDIAN
 25<sup>TH</sup>%
 75<sup>TH</sup>%

 \$1,304 ±4%
 \$1,300
 \$1,188
 \$1,421



1105 Bellarmine Ln, Florissant, MO 63031

Municipality: Florissant Subdivision: De Smet 4

Realtor.com Value: \$131,800

**Rent:** \$1,150

Beds: 3 Parking: Lease Type: Market

Baths: 1.5 Square feet: 960 Tenant rented: 2 years

Basement: Full Year built: 1958 Renewal Date: MTM

Taxes: \$1,979 Owner Rating: 5

Distance	Sold	Address	Price	Bed	Bath	Sq Ft
0.2 mi	12/21/2021	1140 Keeven	\$128,500	3	1	888
0.1 mi	9/15/2021	1030 Bellarmine Lane	\$129,500	3	1.5	960
0.2 mi	10/29/2021	1130 Thompson Dr	\$135,000	3	2	985
0.2 mi	1/26/2022	100 Canisius	\$150,000	3	2.5	1,092
0.2 mi	2/18/2022	1056 Holly River	\$175.000	2	2	1.092



<b>AVERAGE</b>	MEDIAN	25 <sup>TH</sup> %	75 <sup>™</sup> %
\$1,194 ±8%	\$1,145	\$971	\$1,417



845 Campion Ln, Florissant, MO 63031

Municipality: Florissant Subdivision: De Smet 4

Realtor.com Value: \$127,000

**Rent:** \$1,350

Beds: 3

Parking:

Lease Type: Section 8

Baths: 1

Square feet: 936

**Tenant rented:** 6 years

Basement: Full

Year built: 1959

**Renewal Date:** 5/1/2022

Taxes: \$1,717 Owner Rating: 5

Distance	Sold	Address	Price	Bed	Bath	Sq Ft
0.1 mi	2/18/2022	1056 Holly River	\$175,000	2	2	1,092
0.1 mi	6/9/2021	945 Campion Lane	\$145,000	3	1.5	960
0.0 mi	7/8/2021	850 Campion	\$159,000	4	1.5	1,212



<b>AVERAGE</b>	MEDIAN	25 <sup>TH</sup> %	<b>75</b> <sup>™</sup> %
\$1,282 ±11%	\$1,160	\$1,043	\$1,522



818 Holiday Ave, Florissant, MO 63042 Realtor.com Value: \$128,900

Municipality: Hazelwood Subdivision: Lynn Haven 3 Rent: \$1,150

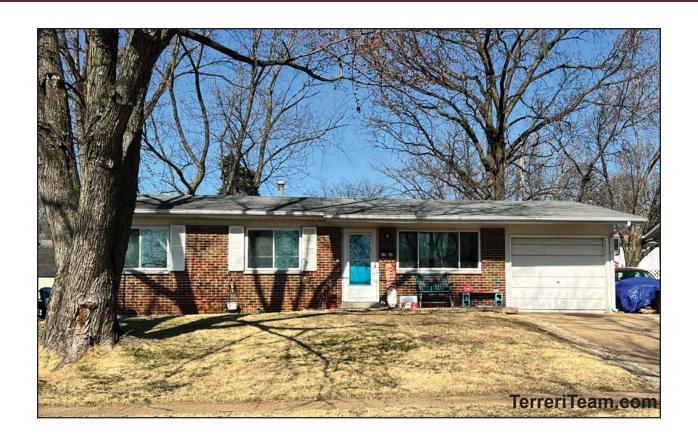
Beds:3Parking:Lease Type:Section 8Baths:1Square feet:1,200Tenant rented:5 yearsBasement:FullYear built:1959Renewal Date:7/1/2022

Taxes: \$1,792 Owner Rating: 6

Distance	Sold	Address	Price	Bed	Bath	Sq Ft
0.2 mi	9/29/2021	906 Holiday Ave	\$189,100	3	2	1,272
0.2 mi	12/30/2021	905 Lynn Haven	\$115,000	3	1	1,152
0.1 mi	11/23/2021	841 Riderwood	\$144,000	3	1	960
0.1 mi	10/7/2021	814 Teson Rd	\$162,000	3	2.5	1,080
0.2 mi	10/29/2021	737 Coach Light	\$180,000	3	2	1,177



<b>AVERAGE</b>	MEDIAN	<b>25</b> <sup>™</sup> %	75™%
\$1,238 ±9%	\$1,300	\$1,069	\$1,408



Garage

962

1965 Yaqui Dr, Florissant, MO 63031

Municipality: Florissant Subdivision: Tahoe 5

Realtor.com Value: \$161,100

Market

\$1,150 Rent:

Beds: 3 Baths:

Taxes:

1.5

Basement: Full \$1,987 Parking:

**Square feet:** 

Year built:

1964 **Owner Rating:** 6

**Lease Type:** 

**Tenant rented:** 8 years

**Renewal Date:** MTM

#### **Nearby Sales:**

Distance	Sold	Address	Price	Bed	Bath	Sq Ft
0.2 mi	6/14/2021	1700 Yaqui Dr	\$140,000	3	1	1,076
0.2 mi	11/3/2021	1725 Yaqui	\$167,000	3	2	956
0.0 mi	10/4/2021	1925 Yaqui Dr	\$170,000	3	2	962
Under Contra	act					
0.1 mi	3/6/2022	2060 Yaqui Dr	\$174,900	3	1	962



25<sup>™</sup>% 75<sup>™</sup>% **AVERAGE MEDIAN** \$1,733 \$1,632 ±5% \$1,531 \$1,600



6710 Village Square Dr, Florissant, MO 63042 Realtor.com Value: \$129,500

Municipality: Hazelwood Subdivision: Whitecliffe Park Rent: \$1,150

Parking: Lease Type: Beds: Carport Market 3 **Square feet:** Baths: 900 **Tenant rented:** 9 years Year built: **Renewal Date:** MTM Basement: Full 1962

Taxes: \$1,747 Owner Rating: 6

Distance	Sold	Address	Price	Bed	Bath	Sq Ft
0.2 mi	6/23/2021	652 Village Square	\$142,000	3	1.5	1,196
0.0 mi	6/24/2021	6707 Village Square Dr	\$135,000	3	1.5	962
0.2 mi	10/19/2021	653 Village Square	\$125,000	3	2	962
0.1 mi	10/21/2021	710 Undercliff Dr	\$165,000	3	1.5	962
0.1 mi	11/2/2021	6802 Olivewood Dr	\$155,400	3	1.5	962



AVERAGE	MEDIAN	<b>25</b> ™%	75™%
\$1,177 ±8%	\$1,225	\$1,035	\$1,320



710 Cherryvale Dr, Florissant, MO 63042 Realtor.com Value: \$133,000

Municipality: Hazelwood Subdivision: Whitecliffe Park Rent: \$1,300

Beds: Parking: Carport **Lease Type:** Section 8 3 **Square feet:** Baths: **Tenant rented:** 962 5 years Year built: Renewal Date: 3/1/2023 Basement: Full 1960

Taxes: \$1,700 Owner Rating: 6

Distance	Sold	Address	Price	Bed	Bath	Sq Ft
0.2 mi	2/24/2022	6806 Cherryvale Dr	\$169,900	3	2.5	1,149
0.0 mi	4/30/2021	705 Cherryvale Dr	\$110,000	3	1	962
0.1 mi	6/8/2021	6719 Cherryvale Dr	\$119,900	3	1	900
0.1 mi	1/13/2022	6806 Cherryvale Dr	\$136,125	3	2.5	1,149
0.2 mi	8/11/2021	6708 Cherryvale	\$161,000	3	2	1,196



<b>AVERAGE</b>	MEDIAN	<b>25</b> <sup>™</sup> %	75 <sup>™</sup> %
\$1,235 ±12%	\$1,310	\$1,036	\$1,435



2120 David Dr, Florissant, MO 63031 Realtor.com Value: \$135,800

Municipality: Florissant Subdivision: Dawn Meadows **Ren2**: \$1,300

Beds: Parking: Carport Lease Type: Section 8 3 Baths: **Square feet: Tenant rented:** 1.5 912 4 years Year built: 2/1/2023 Basement: Full 1965 Renewal Date:

Taxes: \$1,977 Owner Rating: 7

# **Nearby Sales:**

Distance	Sold	Address	Price	Bed	Bath	Sq Ft
0.0 mi	10/28/2021	2180 David	\$152,000	3	2	1,242
0.1 mi	8/31/2021	2240 David Ct	\$155,000	3	2.5	1,212
0.0 mi	1/14/2022	2185 David	\$185,000	3	3	1,212



 AVERAGE
 MEDIAN
 25<sup>TH</sup>%
 75<sup>TH</sup>%

 \$1,339 ±1%
 \$1,339
 \$1,330
 \$1,349



1055 Keeven Ln, Florissant, MO 63031

**Municipality:** Florissant **Subdivision:** Florland 4

Realtor.com Value: \$132,600

**Rent:** \$1,130

Beds: 3

Parking:

Garage

Lease Type: Se

Section 8

Baths: 2

Square feet:

888 1961 Tenant rented: 2 years

Basement: Full

Year built:

**Renewal Date: 8/1/2022** 

Taxes:

\$1,902

Owner Rating: 5

**Nearby Sales:** 

Bath Sq Ft Distance Sold Address Price Bed 0.1 mi 12/21/2021 1140 Keeven \$128,500 888 888 0.2 mi 7/26/2021 1360 Keeven Lane \$136,000 0.1 mi 8/20/2021 990 Keeven Lane \$138,000 888



**AVERAGE** \$1,264 ±10%

**MEDIAN** \$1,150

**25**<sup>™</sup>% \$1,016

**75**<sup>TH</sup>% \$1,512

This information in this report has been obtained from sources believed reliable. While we do not doubt its accuracy, we have not verified it and make no guarantee, warranty or representation about it. It is your responsibility to confirm independently its accuracy and completeness. Any projections, opinions, assumptions or estimates used are for example only and do not represent the current or future performance of the property. The value of this transaction to you depends on tax and other factors which should be evaluated by your tax, financial, and legal advisors. You and your advisors should conduct a careful, independent investigation of the properties to determine to your satisfaction the suitability of the properties for your needs.



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